

Barnes & Noble Education

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Barnes & Noble Education plummets after falling short of Wall Street's fiscal 2Q revenue estimate

Shares of Barnes & Noble Education Inc (NYSE:BNED) tumbled on Tuesday after the company fell short of the Street's consensus revenue estimate for its fiscal second quarter.

In a statement, CEO Michael Huseby put the blame on a slowdown in sales and the impact of store closures at Barnes & Noble College Booksellers as well as a downturn in sales of wholesale textbooks at its business MBS Textbook Exchange LLS.

"AT BNC [Barnes & Noble College Booksellers], sales were impacted by lower comparable store sales and the impact of previously announced store closings," Huseby said. "At MBS, wholesale sales were impacted by lower publisher rental penetration than anticipated, as well as lower net sales of traditional wholesale textbooks."

READ: Barnes & Noble Education shares drop as first-quarter earnings miss expectations

Huseby reports that the company is attempting to improve "sales execution" as well as manage its expenses and capital spending as it moves to a more digital approach.

In its latest quarter, which ended on October 27, the company which runs bookstores on college campuses, posted earnings of \$59.7 million, or \$1.25 per share, on sales of \$814.8 million.

While its earnings exceeded Wall Street's average estimate of \$1.21 per share, its sales failed to meet analysts' projection of \$842.45 million.

In response, investors sent the company's shares reeling by as much as 28% to \$4.66 in Tuesday's morning session.

Looking ahead, Barnes & Noble Education expects full-year revenue in the range of \$2.2 billion to \$2.3 billion.

Price: 2.24

Market Cap: \$108.61 m

1 Year Share Price Graph



August 2019 February 2020 August 2020

Share Information

Code: BNED

Listing: NYSE

52 week	High	Low
	5.1	1.11

Sector: Business & education services

Website: www.barnesandnobleinc.com

Company Synopsis:

Barnes & Noble Education enhances the academic and social purpose of educational institutions. Through Barnes & Noble College, our flagship business, Barnes & Noble Education serves more than 5 million college students and faculty members on 781 campus stores nationwide, delivering essential educational content and tools within a dynamic retail environment.

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