

# Rosslyn Data Technologies PLC

09:47 18 Jun 2020

## Rosslyn brings 'big data' to the forefront

### What Rosslyn does

Rosslyn Data Technologies PLC (LON:RDT) provides data management and analytics services to businesses through RAPid, a platform that automatically extracts, aggregates, improves and organises data and documents for analysis.

The company also has a research arm, RAPid Labs, which works with both private sector organisations and universities to develop new technology projects covering a wide range of areas including machine learning, cognitive computing, and predictive analytics.

### How it's doing

In its results statement covering the half-year to the end of October, the company revealed its revenue declined to £3.12m from £3.53m in the same period of last year, reflecting the strategic decision to eschew low-margin business. The gross margin improved to 81.2% from 78.4% in the first half of the previous year.

The top-line may have headed south slightly but since the end of the reporting period sales growth has been significant, resulting in a 25.5% increase in the contract revenue backlog to £6.4m from £5.1m at the beginning of May last year.

Annual recurring revenue carried forward increased by 18.8% to £6.0m from £5.0m a year earlier.

The loss before income tax widened slightly to £1.0m from £841,000 the previous year while the operating loss before interest, tax, depreciation and amortisation narrowed to £155,000 from a loss the previous year of £213,000.

Rosslyn ended the period with £499,000 of cash following the draw-down of a £500,000 loan and the repayment of loans during the period of £722,000.

Later in May, the company raised £7.3m in a heavily oversubscribed placing to strengthen its balance sheet against possible coronavirus (COVID-19) pandemic disruption.

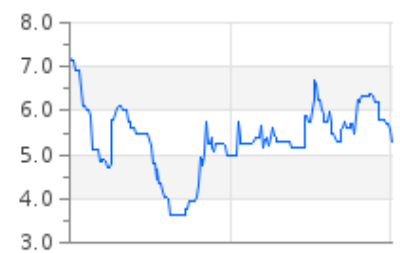
### Inflexion points

- In January won two large contracts with a minimum combined contract value of £0.9m over their minimum term
- Brexit work helps revenues at Landon pick up
- Continues growth in licence fees
- New contracts as use of Big data gathers pace

**Price:** 5.2505

**Market Cap:** £17.84 m

#### 1 Year Share Price Graph



October 2019 June 2020 October 2020

#### Share Information

**Code:** RDT

**Listing:** AIM

**52 week High Low**  
7.15 2.625

**Sector:** Software & services

**Website:** [www.rosslynanalytics.com](http://www.rosslynanalytics.com)

#### Company Synopsis:

Rosslyn Analytics is a leading global "data tech" company that is recognized for its new approach to helping organizations create business value from previously inaccessible data. We have developed exciting award-winning technologies designed specifically for all business users to easily access and turn complex data into meaningful information.

action@proactiveinvestors.com

Proactive Investors facilitate the largest global investor network across 4 continents in 4 languages. With a team of analysts, journalists & professional investors Proactive produce independent coverage on 1000's of companies across every sector for private investors, private client brokers, fund managers and international investor communities.

Contact us +44 (0)207 989 0813 [action@proactiveinvestors.com](mailto:action@proactiveinvestors.com)

### No investment advice

The Company is a publisher. You understand and agree that no content published on the Site constitutes a recommendation that any particular security, portfolio of securities, transaction, or investment strategy is suitable or advisable for any specific person. You understand that the Content on the Site is provided for information purposes only, and none of the information contained on the Site constitutes an offer, solicitation or recommendation to buy or sell a security. You understand that the Company receives either monetary or securities compensation for our services. We stand to benefit from any volume which any Content on the Site may generate.

You further understand that none of the information providers or their affiliates will advise you personally concerning the nature, potential, advisability, value, suitability or profitability of any particular security, portfolio of securities, transaction, investment, investment strategy, or other matter.

You understand that the Site may contain opinions from time to time with regard to securities mentioned in other products, including Company-related products, and that those opinions may be different from those obtained by using another product related to the Company. You understand and agree that contributors may write about securities in which they or their firms have a position, and that they may trade such securities for their own account. In cases where the position is held at the time of publication and such position is known to the Company, appropriate disclosure is made. However, you understand and agree that at the time of any transaction that you make, one or more contributors may have a position in the securities written about. You understand that price and other data is supplied by sources believed to be reliable, that the calculations herein are made using such data, and that neither such data nor such calculations are guaranteed by these sources, the Company, the information providers or any other person or entity, and may not be complete or accurate.

From time to time, reference may be made in our marketing materials to prior articles and opinions we have published. These references may be selective, may reference only a portion of an article or recommendation, and are likely not to be current. As markets change continuously, previously published information and data may not be current and should not be relied upon.

The Site does not, and is not intended to, provide investment, tax, accounting, legal or insurance advice, and is not and should not be construed as providing any of the foregoing. You should consult an attorney or other relevant professional regarding your specific legal, tax, investment or other needs as tailored to your specific situation.

In exchange for publishing services rendered by the Company on behalf of Rosslyn Data Technologies PLC named herein, including the promotion by the Company of Rosslyn Data Technologies PLC in any Content on the Site, the Company receives from said issuer annual aggregate cash compensation in the amount up to Twenty Five Thousand dollars (\$25,000).